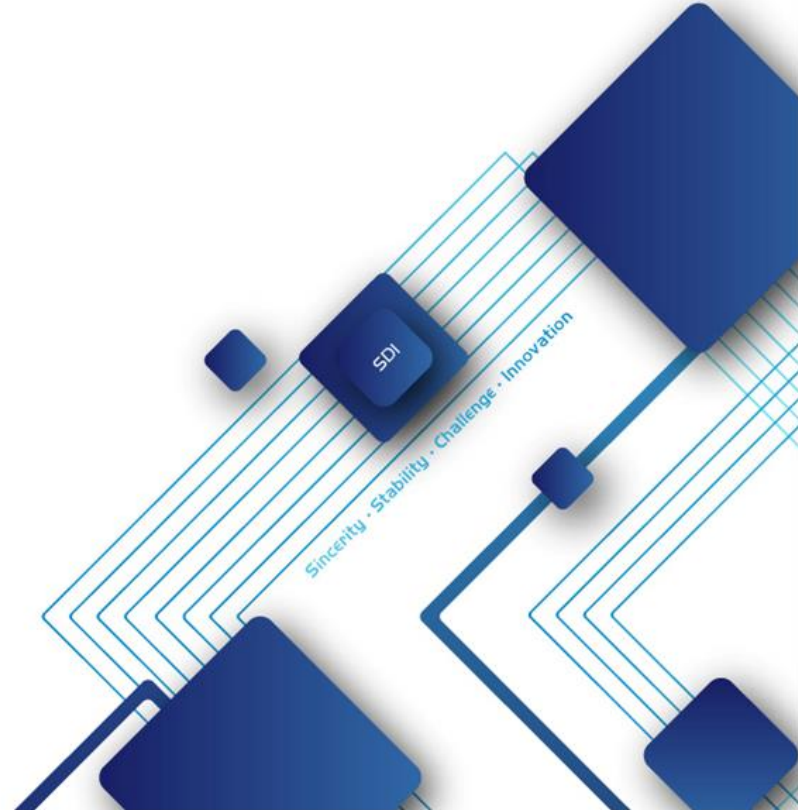
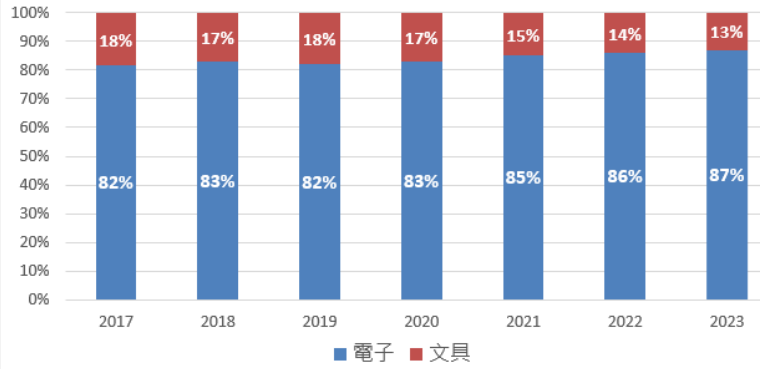


順德公司法說簡報 (2351:TT SDI)

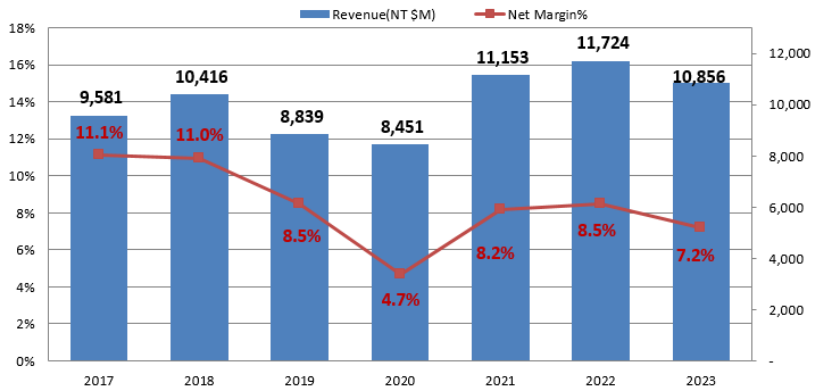


SDI概況

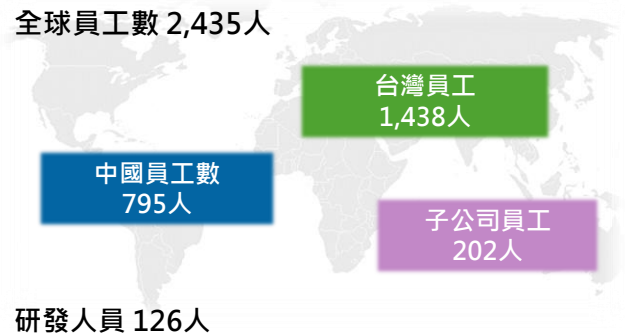
產品分類及營收比重



財務資訊




員工數




市場佔有率

導線架




No.4

功率導線架



No.1

五金文具



No.1 Taiwan

資料來源：SEMI Industry Research and Statistic, April 2020

公司沿革

1953

陳水錦先生創立
順德製造所，製
造手牌鉛筆刀



1983

成立電子事業部
門，生產半導體導
線架及 IC 插座等



1967

公司改組為
順德工業股
份有限公司



1996

電子類股
掛牌上市
(2351:TT)



1998

順德工業(江蘇)
有限公司成立



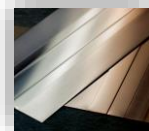
2001

跨入IDM市場
陸續新增
IDM客戶



2010

與三菱合作成立
異形材(DG)加工廠



2016

通過CSR認證



2017

獲Infineon 2017年
最佳供應商



2021

出版永續報告書



2023

南投H棟
擴充完成



公司成立
70週年



全球據點



Virginia, USA
順德(美國銷售辦事處)



Jiangsu, 順德江蘇廠
(電子/文具製造)

Osaka, Japan
順德文具
(日本銷售辦事處)

順德電子
(日本銷售辦事處)



- 工廠
- 銷售辦事處



南投, 台灣
順德·德輝·朝新
(蝕刻製造·鋼鐵材加工)



彰化, 台灣 順德總部
(R&D·電子/文具製造)

ESG及國際認證

- ✓ ISO 14064-1:2018 Certified 2022
- ✓ 2022 Sustainability Report
- ✓ IECQ HSPM QC 080000:2017 Certified 2021
- ✓ IATF16949:2016 Certified 2021
- ✓ ISO 45001:2018 Certified 2020
- ✓ CNS 45001:2018 Certified 2020
- ✓ ISO 9001:2015 Certified 2020
- ✓ ISO14001:2015 Certified 2023
- ✓ ISO 50001:2018 Certified 2022
- ✓ ISO/IEC 17025:2017
- ✓ AEO Certified 2013

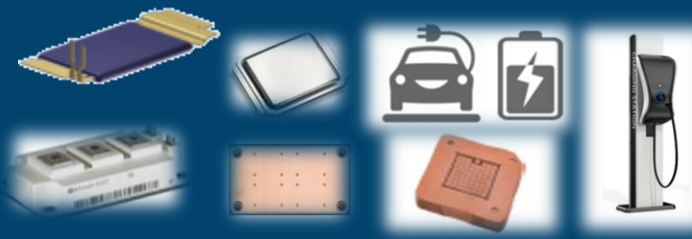


電子產品應用

車用



- ICE Powertrain
- xEV e-Power train
- ADAS Application
- Parking Brake
- DSC-Inverter
- Charging Station
- Microcontroller Unit Protector
- Battery Management System
- Power Control Unit
- Engine Control Unit
- Air Bag Control Module



工業



- Motor control units
- Home applications : Air conditioners , washing machines , Micro wave
- Traction : High speed train ,subway power Unit
- 5G base station
- Smart Grid
- Solar power



消費性電子

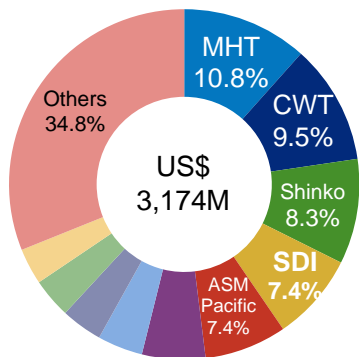


- Computing
- Mobile device
- Power charger
- Security : smart card
- VCM Spring

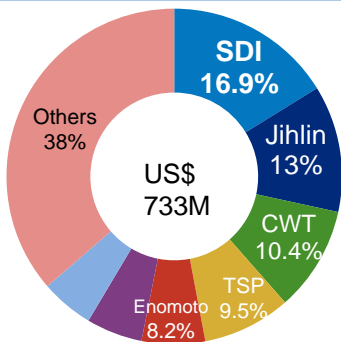


產業趨勢

全球市場市場佔有率

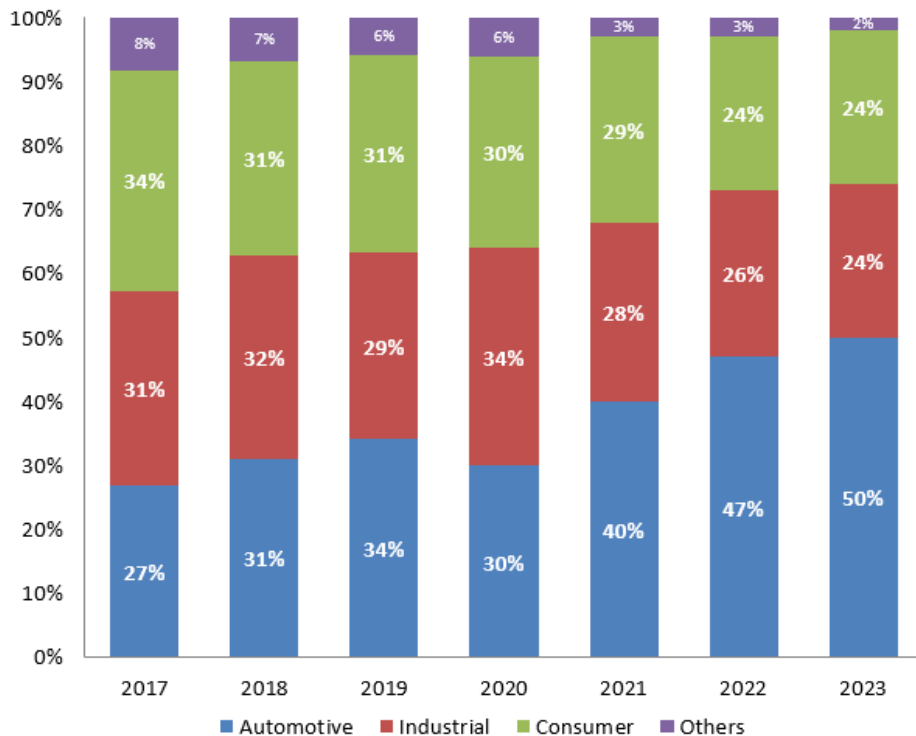


功率導線架全球市場佔有率



Source : SEMI Industry Research and Statistics, April 2020

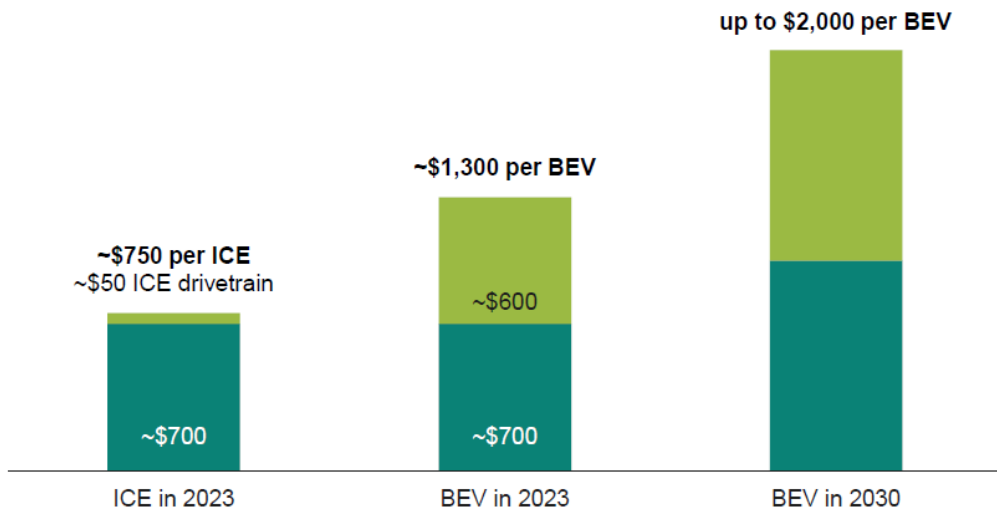
終端市場應用



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Semiconductor bill-of-material in a car in 2023 and 2030

[USD]



- Semis for drivetrain function (e.g. Inverters, on-board chargers, BMS, etc.)
- Semis for non-drivetrain functions

Key applications for drivetrain semis:

- Inverter
- On-board charger (OBC)
- DC-DC converter
- Battery management system (BMS)
- Auxiliaries

Key applications for non-drivetrain semis:

- Autonomous and automated driving (ADAS/AD)
- Safety and advanced security
- Comfort and premium
- Connectivity
- Infotainment

Based on TechInsights: *Global xEV System Semiconductor and Sensor Demand Forecast 2019-2028*. October 2023; Infineon

Source : Infineon Technologies

競爭優勢

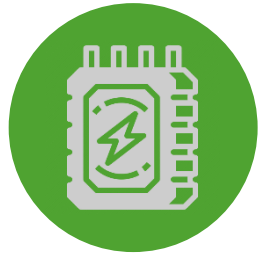


Baseplate/ Pinfin

High power segment

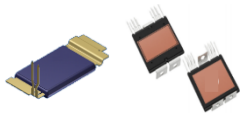


- Renewable energy
- EV/HEV power management
- Power grid
- Powertrain
- Industry motor drives



DSC/IPM

Converter & inverter



- Traction inverter
- DC-DC converter
- Motor drives
- EV/HEV inverter
- Home appliances



Riveting

RF wireless devices



- Base station
- Drone, unmanned underwater vehicle
- Military, defense
- Aerospace
- Medical MRI



Discrete/Sensor

Power management

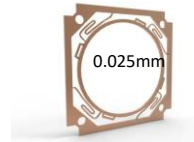


- Automotive
- Power control
- White goods
- Computer & server
- Industry
- ADAS



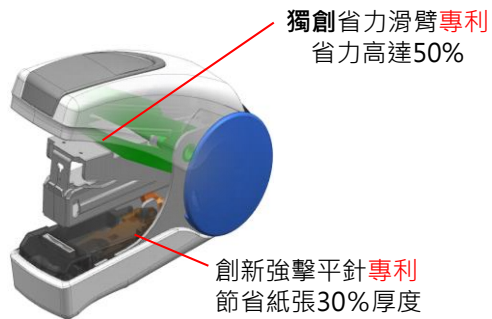
Etching

Consumer /Smart phones



- Spring
- Non-Android
- Android
- Heat sink
- Clip/QFN

省力型訂書機



I-PUSH滾輪修正帶



鋁合金握把黑刃



直液替換式油性筆



鈦金屬輕量S剪



省力低噪封箱膠帶台



主要客戶

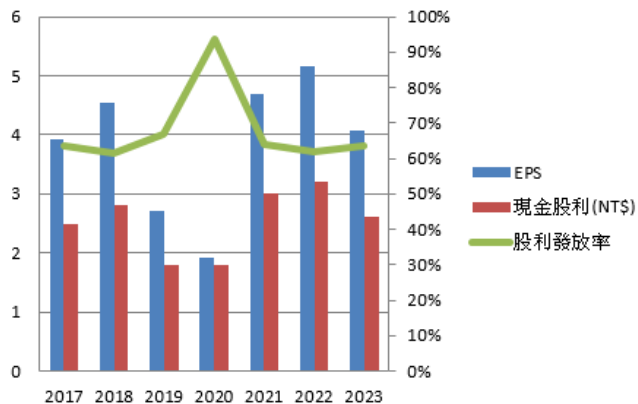
電子



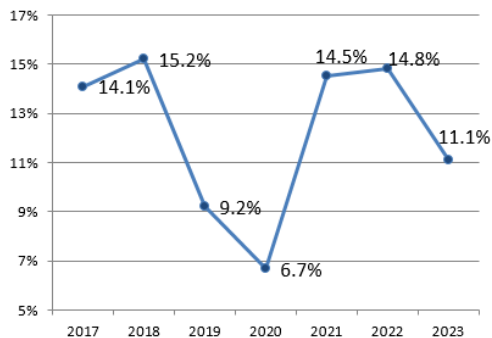
五金文具



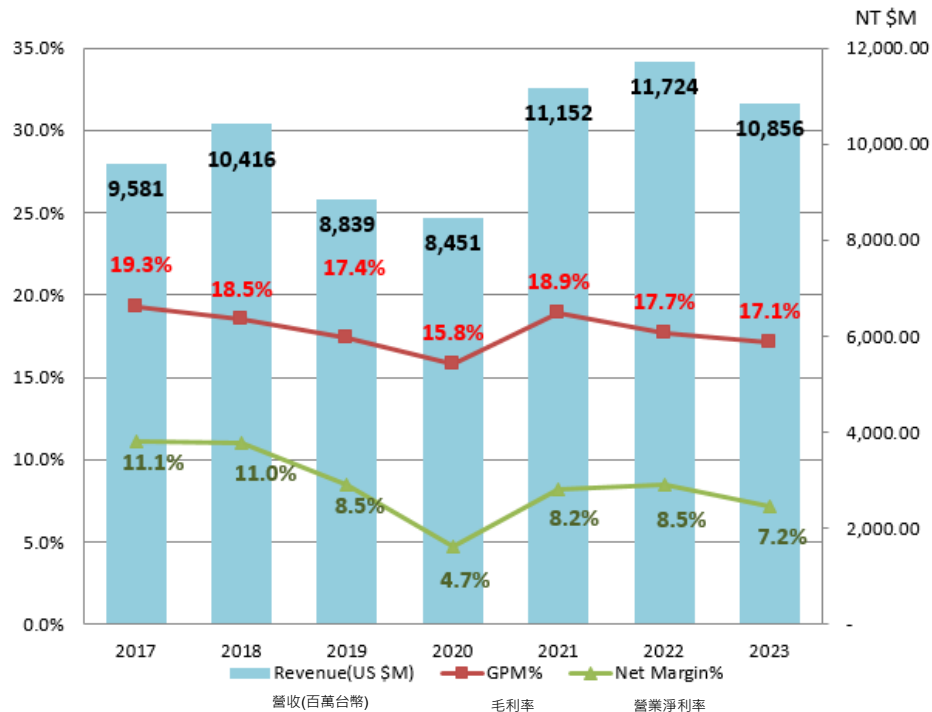
每股盈餘與現金股利



股東權益報酬率



經營績效



合併綜合損益表

(新台幣千元)	2023	2022	YoY
營業收入	10,856,531	11,724,279	-7.4%
營業毛利	1,854,317	2,078,591	-10.8%
營業毛利率	17.1%	17.7%	-0.6%
營業費用	875,103	909,287	-3.8%
營業淨利	979,214	1,169,304	-16.3%
營業淨利率	9.0%	10.0%	-1.0%
營業外收支	21,664	100,621	-78.5%
歸屬予母公司業主之本期淨利	742,758	940,519	-21.0%
純益率	7.2%	8.5%	-1.3%
每股盈餘(新台幣元)	4.08	5.16	-20.9%

合併資產負債表

(新台幣千元)	2023.12.31		2022.12.31	
	金額	%	金額	%
現金及金融資產	836,957	7	1,058,687	8
應收帳款	1,795,590	15	2,001,571	15
存貨	3,577,589	29	3,865,821	30
不動產、廠房及設備	5,178,142	43	5,190,999	40
資產總計	12,145,415	100	12,925,999	100
流動負債	3,093,916	25	3,385,663	26
非流動負債	1,934,576	16	2,554,273	20
負債總計	5,028,492	41	5,939,936	46
股東權益總計	7,116,923	59	6,986,063	54

Q&A

<http://www.sdi.com.tw>
Invest@email.sdi.com.tw

Sincerity · Stability · Challenge · Innovation

